

Negotiations, Assertiveness and Networking

Thursday 5 October 2023 - 09:30 to 16:00

Novotel Manchester Centre, 21 Dickinson Street, Manchester, M1 4LX

A careers day for higher trainees. The aim of the session is to develop negotiation assertiveness and networking skills.

Agenda

09:15	Arrival and Registration
09:30	Introductions
09:40	Negotiations
11:15	Break
11:30	Preparing to Negotiate Assertiveness
12:30	Lunch
13:30	PAC Model
14:45	Break
15:00	Networking
15:45	Q&A and Evaluations