

Negotiations and Stakeholder Management

Thursday 10 August 2023 from 09:30 to 15:00

Facilitators: Mr Shah Rahman and Dr Fiona Clarke

Park Inn by Radisson, 4 Cheetham Hill Road, Manchester, M4 4EW

A careers day for higher PG Doctors in Training, Educational Supervisors and Training Programme Directors. The aim of the session is to develop skills to better manage stakeholder relations and negotiations.

Agenda

9:15	Registration
9:30	Introductions
9:40	Stakeholder Management
11:15	Break
11:30	Negotiations and Preparation
12:30	Lunch
13:30	PAC Model
14.45	Q&A Evaluations